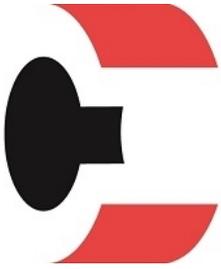


# Case Study



## Chromalox

Chromalox manufactures the world's largest and broadest line of electric heat and control products, including heating components, immersion heaters, and circulation systems, among many other items. Chromalox has been supplying these solutions for over 90 years and has a global presence.

### Desired Business Outcome

Chromalox was capturing workflow data for ASC (Advanced Simulation and Computing) compliance, a nuclear compliance standard in the manufacturing of boilers and heaters. They were using Microsoft SharePoint 2010 and KnowledgeLake, yet these products were problematic for their requirements. They wanted a better interface and better adoption.

Chromalox had used Microsoft SharePoint for close to ten years, and ACTS wanted to move them to SharePoint 2013 for document management, records management and collaboration capabilities.

Several terabytes of data were migrated which led to two additional, similar projects due to this project's success.

### ACTS' Business Outcome Delivery Approach

ACTS used their business outcome methodology (BOM) as a guide throughout the development of this solution for Chromalox to keep the focus on achieving targeted business results customized to the client's unique environment.



Chromalox Employees

*"After vetting several SharePoint consulting companies, Chromalox chose ACTS as our preferred SharePoint vendor. My experience with ACTS has shown them to be customer centric and technically savvy. On the SharePoint 2013 migration, ACTS delivered on their commitment to us, meeting our expectations and holding the budget in spite of complications."*

**Dan Boehm**  
Director of IT, Chromalox

## Solution

SharePoint was an initiative for intranet functions that the company had decided upon. Chromalox had investments in KnowledgeLake with SharePoint 2010 and Filebound. They decided to consolidate the systems for content management in order to also use the system for document management.

ACTS used their proprietary tool, ShareMigration, to migrate over 370,000 TIF files in 68 different folders from .CSV files. The migration also included Optical Character Recognition (OCR), ensuring that the data migrated into the system could easily be searched.

This helped reduce the TCO and created a strong ROI for the solution compared to managing and maintaining multiple systems.

## Benefits

ACTS was innovative in how we found ways to reduce Chromalox's dependence on server-side products, which Microsoft is moving away from. Instead, we leveraged the built-in enhanced capabilities of SharePoint 2013 to deliver a rich experience for end users, without the need for clunky 3rd party add-ons.

The success point was finding methods to use the inherent capabilities of the SharePoint 2013 platform to reduce server-side code, which in turn delivered an easier-to-use solution that reduced TCO.



### Industry:

Manufacturing

### Products, Software and Services:

ShareMigration

Microsoft SharePoint 2013

### Country/Region:

United States

Mexico

France

China

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### Deliverables:

SharePoint 2013 Analysis

Install SharePoint 2013

Install Vizit

Configure SharePoint 2013

Migrate Content

Configure Search